

How it works:

- Your clients choose their destination and resort accommodations.
- Destination Wedding Groups – Please book the vacation package for the bride & groom prior to contacting the Groups Department. Additionally, please confirm wedding date is available at the hotel with the Wedding Coordinator.
- Contact Apple Vacation's Group Department.
- Allow 24-48 hours for processing.
- When booking Friends and Family, apply the specified promo code to the booking to get the qualifying discount.
- Promo code must be added at time of booking, it cannot be added later.
- The Apple Vacations applicable discount amount is automatically deducted upon entry of promo code. Bookings made within 72 hours of requesting your promo code (ie. outside regular business hours, weekends, and holidays) will be eligible for the applicable promo code discount.
- Please understand, the Group-Ease® program requires a minimum of 10 passengers to qualify for a discount. If the minimum of 10 passengers is not met, all discounts, rebates, and complimentary offers will no longer apply. Discounts will be removed from the existing bookings at approximately 30 days prior to departure.

Group-Ease® Discount Program:

Discounts apply for all package types with special bonus discounts for selected hotels* when a qualifying promo code is applied to the bookings.

Exclusive Vacation Flight or Scheduled Air packages or Land Only bookings with a per person price (before taxes & fees) from:

- \$499.99-\$1249.98 pp – save \$20 per person
- \$1249.99-\$2499.98 pp – save \$40 per person
- \$2499.99 or more pp – save \$80 per person

*Selected Hotels: Zoëtry Wellness & Spa Resorts, Secrets, Breathless, Dreams, Now, Sunscape and Reflect Resorts & Spas, RIU Hotels & Resorts, Iberostar Hotels & Resorts, Bahia Principe Hotels & Resorts, Palladium Hotels & Resorts, Barceló Hotels & Resorts, and Meliá Hotels & Resorts will receive an additional \$5 per person savings for base prices of \$499.99-\$1249.98, and an additional \$10 per person savings for base prices of \$1249.99 or more.

Group-Ease® Terms & Conditions

- Booking period starts based on date shown on promo code verification letter.
- Friends & family departure date must start within 4 days prior and 4 days after the group leader's departure date to be eligible for the discount. Please note, the departure date must start within 7 days prior to the bride & groom's wedding date for destination wedding groups.
- Varied lengths of stays will qualify for discount (minimum of 3 nights are required).
- Discount is determined on a package price scale before taxes & fees.
- Standard payment and cancel fees apply.
- Standard change fees apply.
- All guests must stay at the same resort (or within a complex of the same branded resort – this option must be requested in initial build request).
- Bookings made via our Groups department can't convert to the Group-Ease® program.
- Individual Group-Ease® bookings can't convert to a Group booking once guaranteed.
- Valid on new Apple Vacations Exclusive Vacation Flight Packages or Scheduled air/hotel on Land Only bookings.
- Travel from any gateway to the destination resort will qualify for discount.
- All clients can purchase our AV-OK Total Vacation Security Plan insurance including "Plus" with our Best Price Guarantee.
- Promo code discount can be used for an unlimited number of Friends & Family.
- Discount is based on per person rate. If minimum dollar amount of \$499.99 is not met, passenger will not qualify for Friends and Family discount.
- Availability and Rates are subject to change.

Promo Code Terms and Conditions:

- Offer is not retroactive. Promo code cannot be applied after the booking is made. Promo code must be applied at the time of booking. If booking is made by an Apple Vacations reservation agent, you must give them the promo code at the time of booking.
- All packages are subject to availability and pricing at time of booking.
- If a booking qualifies for a discount per the promo code criteria but the promo code is not input at the time of booking, in order for a discount to apply, you will need to cancel and rebook the reservation.
- Lead booking does not set the package price for all other bookings.



Promo Code Terms and Conditions (cont.):

- Promo code can only be used for the requested group. Any other use of the promo code is prohibited and may cause promo code to be null and void on all bookings. All discounted amounts would then be collected on bookings made under this promotion.
- Promo code is not valid on any group bookings or air only bookings.
- Promo code cannot be used in conjunction with any other promotion, Apple Square Deal, Apple Savers or coupon offer.
- Only one promo code per booking.
- For quoting purposes, maximum one room per booking.
- Any changes made after booking is guaranteed may result in the Apple Vacations discount portion of the sale to no longer be applicable.
- Discount amount may recalculate or cancel if changes are made to booking.
- Discount is valid on both Exclusive Vacation Flight and Scheduled Air packages and land only packages.
- Package price is determined prior to taxes, fuel surcharges, customs and security fees.
- All bookings may participate in our Price Match Program, however, any booking that is price matched will not be eligible for the promo code discount. Price Matched bookings will still be eligible for group comps/concessions if applicable.
- RIU Hotels & Resorts will not accept student groups.
- We cannot provide codes for groups' utilizing Exclusive Vacation Flights whose travel dates fall within our travel black out periods. [Click here](#) for complete list of current black out dates by gateway. 2018-2019 Exclusive Vacation Flight blackout dates apply. Please contact our Group-Ease® Specialists for specific dates..
- No blackout dates for scheduled air bookings or land only!
- Apple Vacations reserves the right to cancel this promotion without prior notice.
- Apple Vacations reserves the right to change the terms and conditions of this promotion without prior notice.
- All bookings and passengers will be verified that they meet conditions of promo.
- Apple Vacations internal records are final determination of the discount totals.
- Apple Vacations will not accept payment for services not included within this contract, including private hotel functions and meeting space.

Group-Ease® Comp Policy:

Comps will be awarded based on the following requirements. We will advise agency of eligible comps at approximately 30 days prior to departure date. Apple Vacations will deduct earned comp amount from the Group, with a manual adjustment. As a reminder, the comp value is non-commissionable.

Complimentary Hotel and/or Air Credits

- Any refund of monies paid over the gross, refunded by agency check, will be processed the day after departure and will be subject to a 5% service fee.
- Complimentary air and hotel credits will be subject to a 5% service fee if paid over the gross and refunded by agency check.

Please understand only bookings made with the designated promotional code, will qualify towards complimentary passengers. Apple Vacations' Regular Comp Policy:

Exclusive Vacation Flight Packages

- One complimentary adult passenger air & land base rate for every 20 full fare adults paid, the 21st adult passenger is free, excluding taxes.
- Earn one bonus charter seat; excluding taxes, for every 14 adult seats sold, 15th seat is free. For groups traveling to CZM, HUX, MBJ, PVR, SJD, ZIH..

Scheduled Air Packages & Land Only Packages

- One complimentary passenger, LAND PORTION ONLY, for every 25 full fare adult passenger paid, the 26th adult passenger is FREE. Mexico and Caribbean Only.

On all Packages the following applies:

- Reduction in group size may affect the number of complimentary passengers awarded.
- Child or Junior Rates – will not count toward the calculation for complimentary passengers.
- Taxes & Fuel Surcharges are not included for complimentary passengers & are additional costs.

Please note: Some hotels may offer a special comp policy for designated travel dates. If the hotel has a special comp policy, we will provide it instead of our regular comp policy outlined above. Please note restrictions and black-out dates may apply. We reserve the right to change or cancel a comp policy without prior notice.

Wedding Groups:

If your Destination Wedding Group does not qualify for complimentary seats or hotel stays, the Wedding Couple will earn \$12.50 for each guest booked with Apple Vacations with their designated promotional code. Comps and \$12.50 reward are not combinable. The Wedding Group must consist of a minimum of 10 passengers (not including the wedding couple) to qualify for the \$12.50 rebate.

Important notes: The wedding couple's booking will not qualify for a promotional code discount. The amount of the Bride & Groom's reward and the comp value are non-commissionable.

